

# Sales application engineer For the expansion of our sales activities (m/w/d)

## Powerful - Lindenberg-Anlagen GmbH

The reputation of our company with its 100 employees has been based on our mature and modern facilities and reliable service for more than half a century.

Our marine products covering marine power solutions from just 100 kWe to up to 5 MWe. As Customised Solutions expert since more than 75 years, we are as well part of the marine power transformation into more energy efficient and green power solutions. From hybrid diesel electric system solutions to hydrogen powered marine genset, our products and solutions are part of this transformation.

For the expansion of our sales activities, we are looking for application engineers which are enjoying to be our spearhead in consulting our customers and partners on marine power solutions.

# Responsibilities

Developing customised marine power systems
Concept engineering on solutions and cost calculation
Technical support for our global partners
Team-working on our marketing and sales tools
Technical project engineering and management on our order execution
Product management and definition

#### Qualifications

Technical diploma with knowledge of either (ideally all):

- GenSet and combustion engines diesel & gas
- Marine Power technology
- Electrical power distribution
- Commercial knowledge and experiences (contract, commercial calculation, risk assessment)

#### Desired experiences of either (ideally all):

- Service of GenSet or power generation equipment
- Technical ship operations management
- · Project management
- System design of marine/stationary power generation equipment

#### Languages

- English (mandatory)
- German (mandatory)

### 75 Years Innovation That Matters

The Power & Energy industry has relied upon Lindenberg-Anlagen robust technologies for decades for the toughest applications, like critical power, gas compression, harsh environmental power and efficient marine power applications. Today, Lindenberg-Anlagen provides a broad portfolio of industry-leading products including modular containerized powers, genset, hybrid power systems for marine and stationary applications, energy storage, transmission, pumping and system integration solutions. Lindenberg-Anlagen relies on cutting edge technologies and digital solutions to extract data from our products and transform it into valuable recommendations, insights, and integrated solutions to help customers achieve the lowest total cost of ownership. Lindenberg-Anlagen's ESS power division, provides superior products and service solutions to make our customers more efficient and lower total cost of ownership. Globally, we deliver engineered power solutions, equipment repair and certification, mechanical and rotating equipment repairs and upgrades, rapid prototyping of spare parts, robust asset management, operation and maintenance and field engineering services. We offer a wide range of career opportunities across a variety of technical and business roles in engineering and service locations worldwide. Join our team and help build engineering solutions that change the industry.

# Your First Move:

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