



The **Lindenberg-Anlagen GmbH** in **Overath**, near Cologne, is looking for

## Sales Engineer (m/f/d)

Committed to innovative, environment-focused products, we are expanding within existing and new fields of business! Therefore, we are looking for dedicated and team-orientated personalities who are, wanting to face new challenges. As part of our sales team you will prepare commercial and technical offers for our world-wide customers in cooperation with our technical departments. You will report directly to the Territory Sales Manager. Part of your future tasks are:

### Your key tasks and responsibilities

- Market observation and assessment for Germany and Europe
- Project-acquisition as well as identification and evaluation of potential customers
- Valuation of enquiries and tenders
- Preparation of offers together with our Sales Support
- Presentations, negotiations and contract conclusions
- Accompaniments of order management and order processing
- Representation of our enterprise at events, fairs, etc.

### What we expect from you

- Years of experience in process-related sophisticated investment goods, preferably in the fields of energy, decentralised power generation or oil & gas
- Training and/or professional experience which covers technical and commercial experience, studies in the fields of industrial engineering, electrical engineering or mechanical engineering
- Willingness to travel
- Good communicative abilities
- Very high level of written and spoken German and English skills
- Ability to work independently, hands-on-mentality and the pleasure to look further than your nose

### What we offer

- An interesting and varied scope of tasks in which you will be working independently
- Open and fearless culture, flat hierarchies and short decision-making processes
- The chance to develop future markets and products
- Professional and personal development after an intense introduction period
- An attractive and performance-orientated salary

Our site in Overath is strategically well located in the centre of NRW near Cologne, Bonn and Düsseldorf. The city and surroundings offer many high quality cultural and leisure facilities and activities.

### About us

We are a leading innovative supplier of installations in the field of electrical energy systems. Lindenberg-Anlagen GmbH is a manufacturer of diesel and gas generators for worldwide use in the marine and industrial sectors. Our portfolio ranges from standardized power generators to customized special units to complete turnkey power stations. In addition we work as a contract manufacturer for well-known customers, eg. in the areas of steel construction, exhaust silencers and machine housings. Our special solutions and the quality of our products including the service have been appreciated by the industry for 70 years. At the location in Overath (near Cologne) we employ around 120 people.

Please send your cogent and meaningful application, including salary expectations and earliest possible start date to

### Lindenberg-Anlagen GmbH

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